

AGM Minutes Norfolk Snowsports

Tuesday 21st September 2021



Attendee – Richard Oliver (RO), David Baxter (DB), Rebecca Matthews (RM), Mathew Brooks (MB), Dudley George (DG), Jenny George (JG), Richard Roberts (RR), Aly Lindsey (AL), Leah Fogg (LF), Deborah Anstee (DA), Leigh Barber (LB), Katherine Day (KD), Charlie Storey (CS), David Rich (DR), Cat Wood (CW), Nick Folliard (NF), John Burroughs (JB), George Burroughs (GB); Mandy Halliday (MH), Harry Steward (HS), Kevin Rhead (KR), Martin Sewell (MS), Nick Watson (NW); Debbie Gunton (DGU); Martin Dade (MD); John Burroughs (JB), Antonio Stockton (AS), Tom Cheongvee (TC), Andy Knowles (AK), Laura Knowles (LK), Mike Garrett (MG), Jeanne Harris (JH), Samuel Elderkin (SE), Harriet Lincoln (HL), Peter Lawrence (PL), Gemma Blythe (GBL), Louise Jeckells (LJ), Kate Kinge (KK), Beki Cozens (BC), Nick Folliard (NF), Louise Hartnell (LH), James Bartlett (JB), James Montgomery (JMo), Edgar Harden (EH), Briony Blackburn (BB) Robbie Loades (RL) Paul Tricker (PT)

Apologies- Rhona Findlay, Tessa Freeman, Conor Flint, Martin Thrower, Ed Bellamy

Attending.

Item 1: Apologies for absence. Rhona Findlay, Tessa Freeman, Conor Flint, Martin Thrower, Ed Bellamy.

Item 2: Minutes of the NSC AGM dated 15th September 2020: The chair (RO) asked all if the 2020 AGM minutes sent to each delegate were accurate. No objections were raised.

Proposer: Deborah Anstee (DA)

Secunder: Rebecca Matthews (RM)

Vote: Unanimous acceptance

Item 3: Executive Committees report and financial statement for the financial year ending 30th April 2020:

- Income significantly reduced from £843,250 to £155,222
- Expenses halved from £934,095 to £513,928
- Saved ~12% of payroll costs throughout the year
- Slope costs reduced from £293,000 to £110,000
- Insurance and rates reduced
- 80% of wages were paid to staff through leverage of the government furlough scheme. DB thanked staff for their patience and commitment to the club during this hard period
- Balance sheet deficit increased from £76,000 in 2020 (which was impacted by Covid in March and April 2020) to £103,536
- Assets continue to be written off from the National Lottery grant received in 2007/8
- Debtors reduced from £30k to £15k
- Overall cash position only reduced by £21k over 2020 to 2021 mostly due to grants received and the taking out of Bounceback loan via Barclays for £50,000 (6-year term to repay)
- Creditors reduced by £24k
- Net asset value reduced from £393,319 to £289,783 leaving the club in a strong position to enter the winter season
- DB re-iterated that no dividends or salaries are paid to the club's directors
- DB thanks Matt Brooks (MB) for his hard work and diligence in securing £70k of grants throughout the year

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Questions Raised

- NW – Why are the accounts only made available at the AGM and not prior? DB responded that they are only just complete after the financial year end and auditing. The AGM is deliberately positioned in September to set pricing strategy for the new winter season commencing 1st October.
- CG – How were membership accrued during lockdown. DB replied that a membership anniversary was extended by the period the club was closed.
- Question was asked regarding if we were seeing similar attendance on sessions as before. RO explained that figures were getting there, based on 2019 volumes presented at Exec meetings.

Proposer: David Baxter (DB)

Secunder: Richard Oliver (RO)

Vote – Unanimous acceptance

Item 4: Auditors report for the year ending 30th April 2021:

(DB) The financial statements are in the process of being audited as true and fair and will go to companies' house.

I (DB) would like to act as a proposer

Proposer: David Baxter

Secunder:

Vote – Unanimous acceptance

Item 5: Chairman report. Richard Oliver (RO)

As per pre-submitted document

Item 6: Reports from the Club activity teams.

Adaptive – Richard Roberts as per submitted report

Freestyle (Skiing & Snowboarding) – Conor Flint delivered by Richard Oliver as per submitted report

Instructors – Kevin Rhead as per submitted report except Level 2 training course in penultimate paragraph amended to level 2 Ski training course.

A question was asked of Kevin regarding the intake of Level 1 instructors for skiing next year, KR explained invitations to apply will go out around Christmas, with the assessment to be held in the New Year.

Junior Club – Katherine Day as per submitted report

Ladies Club – Aly Lindsay as per submitted report

Masters – Ed Bellamy – delivered by Kevin Rhead - as per submitted report

Racing – Mark Syder – delivered by David Rich - as per submitted report plus...

- The race team is a true team with parents supporting their children throughout the year driving across the country
- Special thanks to Caroline Gibbs and Debbie Gunton for their excellent co-ordination and management of race events held at the club

Wannabes – Ed Bellamy – delivered by David Rich - as per submitted report

Snowboarding – Conor Flint – delivered by Richard Oliver as per submitted report

tubing – Martin Thrower – delivered by Richard Oliver as per submitted report

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7. Election of Executive Committee Members

RO announced those stepping down from Executive committee.

- Conor Flint
- Martin Thrower
- Vacancy created by the sad passing of David Beckett

RO announced the current members of the Executive committee to re stand.

- Richard Oliver (Chair)
- Dudley George (Vice Chair)
- Rebecca Matthews (Secretary)
- David Baxter (Treasurer)
- Richard Roberts
- David Rich
- Kevin Rhead
- Deborah Anstee

RO announced the new Executive members to stand who each introduced themselves.

- Caroline Gibbs
- Harry Steward
- Edgar Haden

RO requested a proposer to accept the new committee.

Proposer: Debbie Gunton (DGu)

Secunder: George Burroughs (GB)

Vote – Unanimous acceptance

Item 8: Budget Proposals 2020-2021

- The proposed pricing increase agreed through the Exec Committee was presented by DB.

Membership

Family membership increasing from £80 to £84 (direct debit £75-£79)

One Parent one child membership increasing from £65 to £68 (direct debit £60 to £63)

Single membership increasing from £50 to £53 (direct debit £46 to £48)

Junior membership increasing from £35 to £37 (direct debit £31 to £33)

Adaptive membership increasing from £25 to £27

Day (Guest) membership increasing from £20 to £22

Lessons

Ski taster increasing from £20 to £25

Snowboard taster increasing from £20 to £25

Polar Bear Ski Beginners remains from £45 to £47

Junior Ski Beginners increases from £55 to £58

Junior Ski Continuation increases from £50 to £52 (members remains from £40 to £42)

Adult Ski Beginners increases from £83 to £87

Snowboard Beginners increases from £93 to £97

Private lesson increases from £58 to £60 (members £38 to £40)

Private lesson extra increases from £26 to £30 (members £21 to £23)

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Open Practice

Adult Open Practice increases from £10 to £12

Junior Open Practice increases from £9 to £10

Adulting Coaching and Supervised increases from £12 to £14

Junior Coaching and Supervised increase from £11 to £12

Junior Club increases from £10 to £11

Adult Race increases from £10 to £13

Junior Race increases from £9 to £11

Coach Saver Tickets

Adult coaching saver (10hrs) increases from £108 to £126

Junior coaching saver (10hrs) increases from £81 to £108

Adult Open Practice saver (10hrs) increases from £90 to £108

Junior Open Practice saver increases from £81 to £90

Questions raised:

? – Why is there a price difference between ski and Board beginner lessons. DB & RO responded that the pupil to instructor ratio is higher for Snowboarding and therefore for lesson costs more to run

Progress around disabled access to the club – RO advised a new lift project is underway and due for delivery summer 2022. This will include a new lift, paved disabled parking area, easy access to the club house and doors widened.

A question was raised regarding the percentage increase, DB explained it was an average of 10% across all prices, and that there were some rounded to be a whole pound.

A question was raised regarding hours earned as freetime and would these still retain the same value. RO explained that yes they would still equal the equivalent of one hour open practice rate.

General maintenance questions...

Light on slope – RO replied 3 of the four lights currently out are awaiting the scaffolding and will be replaced shortly. £1300 has been saved by not currently replacing the failed light over the intermediate slope

Carpark will be patched to fill the potholes. Tarmacing has been investigated and cost over £100,000 or a membrane holding stone in place in excess of £30,000

Slope matting prices are being gathered for 2022.

Cost of slope cleaning snowflex anticipated to be £12-13k compared to £8-10k previously. NSC will use own resource to save £7-8k if used contractors to clean. Comments were raised regarding the green nature of both nursery and intermediate slopes, and RO explained that dates were already in the diary for cleans in 2022.

Acknowledgement around the intermediate slope needing attention and is past its forecasted lifespan but will cost £430k to replace. Other surfaces from Proslope and Neveplast are under consideration DBa requested a proposer

Proposer: Robbie Loades

Seconder: Nick Folliard

Vote – Unanimous acceptance

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Item 9: Appointment of Auditor

David Baxter proposed retention of the current auditor, John Watson, Chartered Accountant, partner at Smith Williamson, a major accountancy firm. He is also a good friend to the club, operates a fair process and doesn't charge to audit the accounts. John Watson is proposing to stand for the next year.

Proposer: David Baxter (DB)

Seconder: Kevin Rhead (KR)

Vote – Unanimous acceptance

Item 10: Any other business by prior notice to the secretary:

None submitted prior to the meeting

Other question raised...

NW – Openness of the Exec committee and publishing of data. RO responded there was an Exec area on the old website and will be added to the new one currently under development. There will also be an area downstairs in the Club with Exec roles, responsibilities, and pictures.

HL – Noted that on the Executive Committee there was a lack of snowboarders. RO responded that background doesn't necessarily matter and that when responsibilities are divided up this will be considered.

A question was raised from the floor regarding invites to the AGM and some not being received.

Can the club run adaptive sessions mid-week? RR responded that group bookings can be taken mid-week subject to instructor availability. RO responded that Adaptive previously ran mid-week late afternoon/early evening adaptive sessions, but attendance became poor.

Questions raised regarding Saturday Freestyle and the booking system, RO explained it was a training issue with new staff potentially and specific training was being delivered to address this. MB and LF working on issues and will get sorted. Also asked was could we move the freestyle session later, RO responded it would be dependant on demand, and wasn't just the cost of opening the slope but associated staff etc but would be reviewed at the next timetable change.

Item 11: Presentation of the Ivan Palfrey Memorial Trophy

The Ivan Palfrey award nomination process took to online voting and ballot box voting. All votes counted and summarised as follows.

(RO) Presented the shortlist for the IP award and read out some of the nominations.

David Beckett Outstanding Junior member award – **Sam Elderkin**

Winner of the Ivan Palfrey Memorial Trophy - **David Baxter**

Closing statement (RO)

RO thanked all for attending, and looked forward to the year ahead and making the Club grow over the course of the next year.

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