

# AGM Minutes Norfolk Snowsports Tuesday 17<sup>th</sup> September 2019



Attendee – Richard Oliver (RO) David Baxter (DB) David Beckett (DBe) Rebecca Matthews (RM) Thomas Sharpe (TS) Piers Lincoln (PL) Richard Roberts (RR) Tim Graham Jones (TGJ) Sarah Bell (SB) Rhona Findlay (RF) Melaine Lamb (ML) John Burroughs (JB) Karen Burroughs (KB) Alison Lindsey (AL) Deborah Anstee (DA) Simon Howe (SH) Connor Flint (CF) Robert Watling (RW) Antonia Stockton (AS) Keith Kittle (KK) Andrew Smith (AS) Martin Sesell (MS) Maxine Duly (MD) Faith Davies (FD) Melanie Watson (MW) Jennifer George (JG) Dudley George (DG) Nick Esposito (NE) Howard Tulley (HT) Giovienna Abell (GA) Brian King (BK) John Timel (JT) Steven Bland (SB) Tessa Freeman (TF) Ruth Rhead (RR) Matt Halliday (MH) Nick Folliard (NF) Julia Kirby (JK) Cameron Kirby (CK) Leah Fogg (LF) Ella Fogg (EF) (41)

Apologies- Martin Thrower (MT) Tony Chauhan (TC)

**Attending. See list above (41)**

## **Item 1: Apologies for absence – Richard Oliver.**

Rodney Stevenson (RS), Tony Chauhan (To stand); Mark King, Lydia Bennett,

## **Item 2: Minutes of the NSC AGM dated 12th September 2018 – Richard Oliver:**

Time provided by the chair (RO) to review the 2018 AGM minutes provided to each delegate.  
No objections.

**Proposer:** (TGJ) Tim Graham-Jones

**Seconder:** (SB) Sarah Bell

## **Item 3: Executive Committees report and financial statement for the financial year ending 30th April 2019 – David Baxter :**

**David Baxter** presented the April 2019 financial year ending income and expenditure report. David Baxter asked for all delegates to look through and provided time for this.

- Overall £90,000 increase over the 2 years. The main element of this was reported to come from Tubing and Tasters.
- £13,000 increase in the bar and other sales in the club by £20,000 which consists of retail and room hire. Overall income generation was good for the club.
- Spend was quite a substantial amount in this period. Salaries increased for admin and tubing by £42,000. Minimum wage increases by 5%. (DB) reported that the fees for double club management also had the respective fees associated.
- Maintenance and slope running costs consisted of £60,000 on Dendex matting versus £30,000 the year before. This is to ensure the slope remains at a consistent high level. Expenses for instructors saw an increase of £15,000 from the previous year. This was due to the increase in expenses rates.
- The insurance premium had a £2500 decrease in price from the year before. The negotiations started at £60,000 for the insurance, but the club managed to get a reduction on this.
- The higher use of online bookings through either online and or telephone has seen an increase in usage charges through the provider.

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- Electricity was noted to have a small increase in rates.
- Bar and catering supplies, the bar has seen an uplift and back of kitchen appliances also renewed and updated. The spend on these items alongside the wage increase across this department is reflected in the turnover as well as increased costs. In addition there is a higher frequency of food orders being put through the bar. This is reflective on the increased wages to reply to the demand. National Minimum Wage also has an impact on this as an increase.
- The Pension fine was processed.
- With the donations and grants received these have been significantly higher. We also didn't raise enough money for the GoGo Hare but this was a great cause and brought new people to the club.

Overall, the operating position of the year with a loss of nearly £20,000. Comparatively to the year previous with a £20,000 profit. The post depreciation level we are slightly closer to £20,000 adrift.

David Baxter Directed all delegates to page four of the financial statements.

- The club is still reported to be extremely solvent. Even though the club has spent quite a bit of the money. Cash in bank was at £329,000 at the end of April 2019 as apposed to £344,000 at the end of last year April 2018.
- Fixed assets have come down due to the appreciation. This is statutory accounting rules for companies annually.
- The club has reported to be spending money on the toilets. But this is a project that was required to ensure the customer and member experience is increased moving forward. The club continues to spend on mat replacements and have spent a large amount on mats. This is to combine with the slope cleaning programmes to ensure we maintain the condition of the slope.

David Baxter) asked for all delegates to go through the financial statement again to provide time to ask any questions.

No questions from the room reported.

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## Item 4: Auditors report for the year ending 30<sup>th</sup> April 2019 – David Baxter :

The financial statements have been signed by the auditor as true and fair and will go to companies' house.

I (DB) would like to act as a proposer

**Proposer:** (DB) David Baxter

**Secunder:** (CF) Connor Flint

**Show of hands to adopt: (ALL)**

**Against: None.**

## Item 5: Chairman report. Richard Oliver (RO)

### Chairman's Report 2019:

- Firstly, thank you to all the staff at the club. Tom and his team in the office, maintenance, bar, marketing and accounts keep the club running day to day
- Thanks also extends to the Executive Committee and David, David and Rebecca for the additional Operations Committee duties, for their solid support for the club driving further improvements throughout the year.
- The club has seen further staff changes throughout the year welcoming new members of the team to Maintenance, the office and Tom Sharpe as the new Club Manager.

### Volunteers:

- The volunteer aspect at the club remains at its core and never more appreciated, valued as everyone's lives seem to become more and more busy. This help is never underestimated or assumed, but maybe not appreciated as much as we should whether this be in the office, boot fitters, tubing supervisors, bar staff and committee members.

### Equipment & Maintenance:

- More new ski's and bindings have been in place seeing a completed refresh of the ski stock
- Snowboards have also gone through a refresh with 23 new boards
- Snowboard stock has increased to cover the ever popular and growing Junior Snowboard activity
- Mainslope refurbishment completed on time in budget. We can now operate a rolling refresh programme. However, we do need to combine this with the ever-pressing maintenance/refurbishment of the funpark and intermediate slope. The costs for these areas ranging from ~£100k - £500k.
- Pro-active maintenance regime in place for the poma, already driving availability and cost savings with a similar approach being developed for the travelators

### Events:

Since last AGM the club has been busy supporting the...

- Regaining the ERSA Championship also claiming personal titles in many categories
- Farmers Jam last weekend was again huge success demonstrating Norfolk's clear place on the freestyle circuit
- Well attended summer race camps run by BSA, Cross Collective along with the traditional Junior Club summer camp. This year the junior camp running for 5 days and offering meals
- Special Olympics Norfolk ski race which returned to the club for its fourth year. A great time had

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by all and booked again for 2020 courtesy of sponsorship from Loveday & Partners.

- All England dry-slope Championships and its 177 racers along with 24 teams for the Inter-Club competition the following day. Throughout this two-day event the club continued to receive resounding praise for the organisation and quality of our facilities. Bids have been submitted for the club to host The All England, The Brits and GBR race events through 2020 and currently awaiting the outcomes
- Annual club-champs race day and fireworks display ran as always, though it was a victim of social media hype. The “free firework display” aimed at club members and the villagers of Trowse seemed to go semi viral and saw hundred more people attend the firework event causing traffic issues, lack of space for club members to enjoy the event. Unfortunately, many took the “free” aspect one step further as we saw little gain in the donation received despite the larger crowd. This year the advertising will be kept off social media and firework advertising schedules to try and return it to the smaller, more focussed event it always used to be.
- Snowsport England Eastern Regional meeting held here bringing, representatives from other local clubs to see our facility.
- Futures Project who made their second visit to NSC in August which again attracted good volumes of attendees looking to break into and develop their Freestyle skillset.

## General:

Club Volumes for the year 2018/19 the club has seen a steady increase in footfall through the door to attend the activities you will hear about later in the agenda.

- Junior Club – 4% (additional 126 participants)
- Adaptive – 40% (additional 150 participants)
- Tubing – 11% increase (additional 2421 places sold)
- Freestyle – 11% increase (additional 66 participants)
- Coaching- 1% increase (additional 165 attendees)
- Lessons – 21% increase (additional 961 places sold)

...overall 52447 sessions taken up, a rise of 8% (4054) from the same period 2017/18

- The club has seen some much overdue refurbishment in the club house. Ranging from a refresh of the bar, after many years the toilets have been refurbished at significant cost but I’m sure we’ll appreciate the new facilities and some major building works to repair and sustain the disabled stair lift. These have been at significant cost to the club, but some had to be done and others were long overdue.
- We are also in the planning stages for a disabled lift as the current stairlift cannot hold some of the larger modern electric wheelchairs and we already have the largest platform lift we can fit in the stairwell. Plans are progressing well, and we will be applying for grants to help towards the funding of this project.
- Overall a positive 12 months with far too many successes to mention  
The club remains highly regarded in the region and nationally by Snowsport England and is still viewed as one of the top venues in the UK.
- Finally, a thank you to you all, all the club members who continue to support the club year after year

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## Item 6: Reports from the Club activity teams.

### 1. Adaptive – Richard Roberts

Adaptive Skiing is the Club's provision for members and customers with additional needs. Our instructors and volunteers work with children and adults of all ages who have physical impairments, amputations, learning difficulties, autism, sight or hearing impairment, Alzheimer's or any condition that makes participation in group classes difficult. Our main session is on alternate Sunday afternoons, but we also offer group sessions midweek on request, and midweek school holiday activities.

We have made a couple of organisational changes this year. We now have a group of skiers who have reached sign-off level, and can ski the main slope safely. These skiers now have a group lesson at 2.00pm on Adaptive Sundays for which no booking is required. This has allowed us to increase our capacity on Sunday sessions to 24 standing skiers, 9 sit ski customers and 4 tubers

We also introduced a new booking system in April. Adaptive places are now within the Club's Plus 2 booking system, payable in advance and recorded on the Instructor Lesson database. We took this decision after a high number of no-shows during the winter, and to address a number of significant problems with the former booking system. The new system facilitates active management to adjust the number of places offered in any particular session to match the number of staff available.

#### Adaptive Equipment Fund.

We are raising money to replace our aging sit skis. Following two second-hand clothing and equipment sales, a collection at Club Champs fireworks and a cake stall at our Special Olympic Races, our equipment fund stands at £1947, and our target to replace both sit skis is around £5,500

#### Special Olympics

On July 7th we ran our fourth Special Olympics Eastern Region Race Day. Norfolk was represented by 15 skiers, and the standard of skiing our team is showing significant improvement. Organisation of the day is by John Burroughs and Special Olympics Norfolk, and the Adaptive team is there in a supportive role. John has also encouraged our skiers to attend other Special Olympic Races in Aldershot and Rossendale, so we now have a small Norfolk Team competing around the country. Our visitors were fewer in number this year, and we hope we can return to an April date for the Special Olympic races in 2020. Four adaptive volunteers have completed Instructor Training this year; and two more have been accepted on the current Instructor Training programme.

#### Sitski

We have lost the services of two sit ski drivers, Helen Billingshurst and Will Watchorn, this year; and also of two very able teenage volunteers, Charlotte Long and Jack O'Shea. However, we have welcomed new volunteers Ben Curtis, Lauren Bean, Hattie Long, Mark Duly and Charlie Storey. We are

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always pleased to hear from potential new volunteers in the following roles: instructor's assistant (confident skiers), sit ski drivers (strong, confident skiers), lift assistants (strong and fit). We also need someone with energy to take a lead role on fund-raising.

Finally, on behalf of the Adaptive Team and families, I would like to thank all at the Club for the support they give: office staff, maintenance, the committee, the race team and the boot fitters.

## **2. Freestyle (Skiing & Snowboarding) – Piers Lincoln**

since the last AGM the Freestyle coaching team has helped the club deliver...

- Two Futures coaching sessions - the biggest attendance of any such event in the UK to date.
- Two Ski-X / Board-X competitions - the next in two weeks' time. This is rapidly becoming the only national competition outside of the English Champs.
- One of the best jam events of its kind at Norwich for the last few years....Farmers Jam 2019! Constant Coach self-development through self-funding over the year. Constantly increasing numbers, month on month . Freestyle riders competing and winning in national events such as The Morrow Jam, Kendle Jam, Dorset Jam. Our Board-X Race team bringing home the medals from the English Cross champs this year. Finlay Knowles coming third in the open category and Rodney Harmer and Andy Knowles sharing second place in the masters. Skiers and Boarders on podiums at 'The Brits' competition, held in Laxx. Finlay Knowles coming second on Snowboard and Isabel Lincoln coming second on Skis. Christmas Fancy Dress Specials. Regular attendance by coaches and Freestylers at Hemel monthly Freestyle events. Constant photo, videos and update posts on our own Park&Pipe pages. Long boarding at the coast.

This year with the help of the freestyle coaches at Norfolk Ski and Snowboard Club, the younger generation of Freestyle skiers have improved and progressed in the sport, competing at a high level and learning new tricks that they take around the country with them.

In the 2018/19 season, both Cameron Kirby and Biff Cross, two Norwich locals, have competed at multiple high standard Competitions in the sport, such as the English and British Championships, as well as competing and winning prizes in multiple jam format competitions such as Farmers Jam, Morrow Jam and Dorset Summer Jam.

Alongside this, Cameron has recently passed his level 1 coaching course and is now working on coaching the younger freestyle skiers.

## **3. Instructors - David Baxter**

On Behalf of the Club a big thanks to all instructors who have coached or taught over the last 12 months.

Also thank you to Alex and the office team for keeping a check on instructors and organising courses and qualifications. We currently have around 60 active Ski Instructors / Coaches covering the various skiing activities that we offer.

Sessions ranged from a first introduction to skiing to coaching at the various clubs. Overall there was about a 9% increase in coached or instructed clients.

Congratulations to our newly qualified level 1 (Jenny, Dudley, Faith, Ali, Mel, Alice and Sarah deferred due to injury) level 3 Instructors (Tessa, Roy, Christine, Debbie, Ruth, Aly still working on portfolio)

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Level 4 Kevin and UKCP level 1 George.

Tuesday night Instructor training is coming to the end for the year. The sessions were led by Nick and Kevin with the newly qualified level 3 Instructors assisting. Sessions have been well attended concentrating initially on personal skill development, before moving onto lessons and lesson planning and finishing with that various slope area sign offs.

We have taken on 7 level 1 trainee instructors, they have attended instructor training throughout the summer and are now working with clients and focussing on developing teaching skills during beginner lessons.

#### **4. Junior Club – David Beckett**

Thanks to Sally and Simon for all they have done for the club and Junior Club over the years and it's really disappointing to see them leave. David asked all attendees to send thanks to Sally and Simon for everything that they have done.

With the new term of Junior Club Dbe mentioned that Catharine and Lisa will continue to deliver Junior club with the assistance from David Becket and Rhona Findlay and will be business as usual. A programme has been put together and the new term starting date is Saturday 21<sup>st</sup> September 2019. Junior Club will continue to deliver different activities.

Junior Club had a fantastic Junior Club Camp which brought together a number of new instructors to deliver this. Very well attended. With a new format of Breakfast in the morning and field activities to freestyle and technical. Dbe stated that due to the popularity NSC will be holding another camp in October thanks again to Charlie for organising and all those making it happen.

#### **5. Ladies Club – Aly Lindsey**

3 Instructors were successful in completing their Level 3 SSE Coaching Certificate. Ladies Club now have 3 Level 3 Coaches, 1 Race Coach and 1 Canadian Level 2 Instructor. In addition, 3 of our Coaches attended a mogul course to gain a few tips on teaching moguls and arranged 2 training sessions on snow with a SSE Coach. All funded by them.

Anna Lipp compiled a Welcome Pack for anyone who is new to Ladies Club.

Ladies Club FaceBook Page is now well and truly up and running, nice to share pictures, videos, stories etc. ...

In our programme for 2018/19 we included: Ski Cross, 5 consecutive weeks of poles, Agility Race, Freestyle and Guest Instructors. When the main slope was closed we continued Ladies Club on the nursery slope, therefore Ladies Club runs for 50 weeks of the year (2wks off at Xmas).

- Off the Slope, Ladies have taken a trip down the river Paddleboarding Ran 3 miles around

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Whitlingham Lake and raised money Boudica Appeal. Ladies Club team joined in the Whitlingham Challenge.

## 2019/2020

- We are aiming to be more versatile in our skiing. In our last 6 month programme we planned more versatility in the top 2 groups and we are now progressing this to all groups of ability in Ladies Club. This means, ramps, boxes, poles, park, waves are skied in one run and not segregated and not planned as a special event but to become more the norm. A Coaching Trip at Hemel Snow Centre in the winter season, open to our Ladies of all abilities. Hoping for Maintenance to make us a few more boxes which will benefit our lower groups at Ladies Club organise (via one of our Ladies Club skiers) Ladies only holiday. Snowboarding Taster Session.

## 6. Masters – Ed Bellamy

Masters continues to offer a place for adult members of the club to push their skiing in all areas, but primarily focussing on pushing their performance levels and this does not just mean racing, it includes technical ability, piste performance, waves/moguls and occasionally freestyle.

The session is run by Level 2 instructors who are also performance coaches.

The session is run on Wednesday evenings from 8:30 to 10:00pm and is open to all club members who are signed off, but most masters would be parallel or nearly parallel before attending.

The sessions are weekly and although we will focus on themes over a number of weeks, but what we do each night is subject to what those attending want to do and there is no set programme. Members can attend on a weekly basis with no need to attend regularly, although it is encouraged, or for a set number of weeks.

Highlights from the year include:

- the annual Christmas Fancy Dress Party, including games on the slope, compulsory human slalom races and a party upstairs afterwards with far too much food, the extra was donated to a food bank;
- 50<sup>th</sup> anniversary celebrations where we turned the lights off and then skied in the shape of a 50 with glow sticks;
- a number of masters being accepted on to the instructor training programme;
- the Coaching Team have increased their offerings with:
  - the addition of George as a coach to assist us, particularly in busy periods (and him qualifying as a Level 1 Performance Coach);
  - Ed qualifying as a Level 2 Instructor, meaning that we have a regular group of 3 Level 2 instructors who are also performance coaches; and
  - Dave and Mark commencing their Level 3 Development Coach Training.

In addition, we have also been improving our ability to communicate to the participants via a Facebook



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Group.

## **7. Racing - David Beckett**

As the summer season draws to a close and we prepare to move Race team training from Friday evening to Sunday mornings it's good to reflect on the year so far.

George gained his UKCP level 1 qualification which was a great help to us in what has been a very busy year coaching our Wannabe racers and race team Friday evenings and our elite Wednesday evening training sessions supported by Ross and Jake.

Given the dedication and success of some of our Wannabes, over the summer, we have moved a number into the race team.

This has been another fantastically successful year for the club; large numbers have travelled around the Eastern counties for the summer ERSA race series, further afield for National competitions and over last winter competitions in Europe.

Their dedication and parents have certainly paid off,

Norfolk has retained the ERSA Champion Club Trophy, Children's, Open A and Open B dual slalom titles. For the Champion Club, points are awarded depending on finish position at every race for each category, of the 8 clubs that compete in the competition, we accumulated nearly double the points of our nearest rival! In the age group champions we had several 1st, 2nd and 3rd places. In fact, in the under 12 boy's category we gained 1,2,3,4 and 5... a great indication that our success will be maintained!!

In the National series Norfolk finished second on overall points, we also hosted the All England Championships and had great finishes with Jacob Kinge winning the under 10's, Melissa Sampson, the ladies Masters and Isabell Lincoln, Megan Skipper, Travis Parker finishing second, in their categories.

Over the winter we had several racers competing away on snow, in competitions such as the English or other home nations Championships and the Audi Ski Cross Tour. Particular congratulations must go to ex Norfolk racer Will Feneley now fully fledged into the UK squad, competing in Moguls, (we had a very interesting couple of race training sessions when he joined us at race training and demonstrated how a professional skis the moguls!), Alex Ogden and Travis Parker both accepted into the UK children's slalom team, also Jake Dade first in his category and Kieran Mitchel and Tommy Dade who finished in the top 3 in their age categories in the Audi Ski Cross Tour.

## **8. Snowboarding – Piers Lincoln**

This year our team has been super busy. With more private sessions running throughout the week, we have a loyal band of instructors who pick up the lessons.

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Charlie, Simon and Lee have had a really good year with their 'Kids Club'. Plenty of happy kids and parents alike attend the Monday weekly session.

Instructor training has been very much on the up this year. With our core squad of dedicated team under the command of Piers, they have been terrifying the trainee Ski Instructors who share the slope with the used of car tyres, Freestyle boxes and other Ninja training equipment to 'up' their riding skills.

Looking forward to 2020, we are keen to get a new batch of trainee instructors so that we can ever expand our troop of rad instructor. We are also looking to run a level 2 or advanced training session to help keep our instructors developing both fresh and exciting ways to improve our  
Trowse Snowboarders

## **9. Tubing – Richard Oliver**

Tubing has had another strong year and remains a critical revenue stream for the club. Participants have risen over the 2018/19 year from 21,470 to 23,891 (11%). Not only is this great income in isolation but most of these participants are not club members and therefore this is a significantly high volume of potential for cross-sales to get tubing participants to try a taster or take up some lessons. The supervisors continue to share all the other activities of the club to the tubing parties and see some success.

. Schools bookings and group events such as office team building events/nights out and children groups such as cubs, brownies, scout and guides continue to appear popular. The online booking facility has now returned, and this see a welcome reduction in call the office to take the bookings.

To ensure the good safety record is maintained the operating processes and procedures have been reviewed and updated along with associated training of the supervisors. The number of volunteer supervisors maintains a lower coverage than it used to be.

The cost of tubing increased throughout the year to reflect the impacts of minimum wages for the supervisors along with the overall increased operating costs of the club. Regardless of this the take-up has not diminished and has served to help protect member-based activities from higher price increases.

The equipment to support tubing is holding up well. There is some maintenance required on the Tubes themselves, a new inflatable crash barrier and some repair/replacement foam crash barriers, but these costs are more than covered by the income from the activity. Now the new club and activity logo's have been agreed, replacement supervisor clothing will be ordered to return to the quality of appearance by the tubing supervisors.

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## 7. Election of Executive Committee Members

Richard Oliver announced those stepping down from Executive committee;

- Josh Tomlinson
- Simon Tomlinson
- Lydia Bennett
- Mark King

Richard Oliver announced the current members of the Executive committee to re stand;

- Richard Oliver (Chair)
- David Beckett (Vive Chair)
- Rebecca Matthews (Secretary)
- David Baxter (Treasurer)
- Richard Roberts (Adaptive)
- Piers Lincoln (Freestyle)
- Tim Graham-Jones (IT)
- Martin Thrower (Tubing)

Richard Oliver announced the new Executive members to stand;

- Tony Chauhan
- Rob Watling
- Dudley George
- Connor Flint

Richard Oliver thanked all of those re-standing and those that are looking to stand. With the current proposals, this would put the Executive committee to a full 12. This meaning no individual post voting and for these 12 to take the club forward over the next 12 months subject to the approval of those standing.

Richard Oliver requested a proposer

**Proposer:** (AO) Antonio Stockton

**Seconder:** (HT) Howard Tulley

**No Against**

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## Item 8: Budget Proposals 2019-2020

David Baxter proposed the price increase spreadsheet as supplied in all attendee's packs. Summarised points raised as follows;

### Ski

- Open Practice increase by £1 on both adults and Juniors. All Coaching sessions uplifted to reflect the uplift in Open Practice
- Polar Bears Increased by £5 per course.
- Private Lessons increase on member rate by £5

### Membership

- Family from £70 to £75
- Family DD from £64 to £70
- One Parent One Child (no change)
- One Parent Once Child DD (no change)
- Single Adult from £46 to £48
- Single Adult DD from £42 to £44
- Single Junior from £31 to £33
- Single Junior DD from £28 to £29
- Adaptive from £23 to £24

### Snowboard

- Open Practice increase by £1 on both adult and Juniors
- All Coaching sessions uplifted to reflect the uplift in Open Practice
- Snowboard beginners left at current rate

### Tubing

- Increase to £13 for both weekends and weekdays. This is in reflection of the holidays.

### Bar

- 5% increase across all items on the bar. Total income bar variance displayed.

### Retail

- 5% increase across all retail items. Total income retail variance displayed.

Norfolk Snowsports have considered the previous year's participation figures, multiplied by

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the current pricing structure in each department. We have then forecast these participation figures and multiplied by the proposed price changes. This has then provided us with the projected income and bottom line.

## Anticipated additional revenue

- With the illustrated increases across the site, we would anticipate an increase in income based on projected participation, a bottom-line increase of £62,334.
- This would allow further developments of the club, offset the national minimum wage/pension increase and further project planning for future activities.

## Increase explanation

- Due to the increase in wages through minimum wage increase, with a specific emphasis on age related increases, the total payroll has increased significantly.
- With the national minimum wage increase, the employers pension contribution has increased reflectively.
- The volatile economic market has also had an impact on suppliers' prices. We have seen a steady rise from some of our regular suppliers in light of this.
- Insurance premiums reflect the rise in activity and the current increase in members/customers visiting Norfolk Snowsports.

David Baxter requested any questions or comments on the proposed rates.

## **None Received**

David Baxtewr requested a proposer

**Proposer:** (PL) Piers Lincoln

**Seconder:** (CF) Connor Flint

**Show of hands:** ALL

**No Against**

## **Item 9: Appointment of Auditor**

David Baxter proposed current auditor, John Watson, Chartered Accountant, partner at Smith Williamson, a major accountancy firm. He is also a good friend to the club, operates a fair process and doesn't charge to audit the accounts. John Watson is proposing to stand for the next year.

**Proposer:** (Dba)David Baxter

**Seconder:** (TGJ) Tim Graham-Jones

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## Item 10: Any other business by prior notice to the secretary:

**(JR)** Jake Richardson raised an AOB;

Been part of the club from 1996. The club is exceptional. Running of the club is great. I would like to thank the younger generation who are taking up our camps and they will be the next generation of the winners. This is fantastic. Getting people to stay at the club. We need to look at keeping people at the club. The Club helped me out during the last camp. Jake Dade the best Ski X skier in the club. Which goes to show what PL is running freestyle is great. We have no start gates. We can look to fund start gates up. Parallel slaloms. We could look forward to that as well. Cake stands lots of them. Thanks to the club. I've got family from this club I can put food on the table for the kids. The best jobs in the world and I wouldn't have met my wife if it wasn't for them. A great big thanks from me

Piers Lincoln – Can I add to this? Semi proper starts gates in the UK. We could look at getting new start gates. There us a lot to be gained by that.

**ANSWER** – Tom Sharpe to look into the start gates as suggested

Antonio Stockton raised an AOB;

Go fund me pages for adaptive on Facebook work really well for raising funds and would be happy to help in this.

**ANSWER** – Ton Sharpe to meet with AS to look through this process.

(HT) Raised and AOB;

Looking for the coffee in the Boot-room why it was taken away.

**ANSWER** – Ton Sharpe to look into new machines through current supplier.

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## Item 11: Presentation of the Ivan Palfrey Memorial Trophy & Junior Award

**The Ivan Palfrey award nomination process took to online voting and ballot box voting. All votes counted and summarised as follows.**

Richard Oliver presented the shortlist for the IP award and read out some of the nominations;

### Junior Award

- Finlay Knowles
- Ella Fogg
- Megan Bishop
- Asha Smith
- Cameron Kirby

The winner of the under 18s category was – Ella Fogg

### Ivan Palfrey Award nominations were...

- Lee Rice
- David Beckett
- David Baxter
- Rhona Findlay
- Kevin Timewell Read
- Richard Roberts
- Charlie Storey
- Tessa Freeman
- Mark Syder
- Sally ad Simon Tomlinson
- Mark King
- Jake Richardson
- Sarah Blackman
- Keith Kittle
- Harry Steward
- George Burroughs
- 

The winner of the Ivan Palfrey Award for 2019 was Rhona Findlay

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## Closing statement (RO)

Richard Oliver thanked all those participating and for the contribution over the last 12 months and looks forward to another great 12 months moving forward.